



## **PMBOK Process No 30 – Conduct Procurements**

**By Ray Myers, Jr., PMP**

**Process Group:** Execution

**Knowledge Area:** Procurement Management

**Process #30:** Conduct Procurements

**PMBOK V4:** 12.2

Conduct Procurements is the process of obtaining seller responses, selecting a seller, and awarding a contract.

### Inputs

- Project management plan
- Procurement documentation
- Source selection criteria
- Qualified seller list
- Seller proposals
- Project documents
- Make or buy decisions
- Teaming agreements
- Organizational process assets

### Tools and Techniques

- Bidder conferences
- Proposal evaluation techniques
- Independent estimates
- Expert judgment
- Advertising
- Internet search
- Procurement negotiations

### Outputs

- Selected sellers
- Procurement contract award
- Resource calendars
- Change requests
- Project management plan updates
- Project document updates

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**About the Author:** Ray Myers, Jr. is a PMP certified project manager with over 20 years' experience planning and managing technology projects. Contact Ray at [www.pmservicesnw.com](http://www.pmservicesnw.com)

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